

#### CURATED NETWORKING FOR GCC FOUNDERS, EXECUTIVES AND SPONSORS.

Riyadh · Abu Dhabi · Dubai · Consent-First · Outcome-Tracked

### 1. Context - High-volume networking, low-quality outcomes

Across the GCC, founders and executives spend time and money on conferences, WhatsApp groups, and generic mixers. The pattern is familiar:

- Big rooms, many cards, very few serious second meetings
- Panels and photos, but almost no pilots, partnerships, or hires
- · Rooms dominated by one clique, one nationality, or one agenda
- No structured way to remember who matters, what was agreed, or what the next step is
- Sponsors and partners struggle to justify spending because ROI is not measured
- Participants leave drained by unqualified intros and irrelevant meetings

The region does not need more events. It requires fewer, better rooms.

### 2. What is Majlis. Global?

Majlis. Global is a curated Majlis network for GCC founders and senior executives.

We design small Majlis Circles, run structured Majlis Sessions, and facilitate double opt-in introductions. We then track what happens over 60–90 days: second meetings, pilots, partnerships, advisory roles, and key hires.

The focus is simple:

Fewer rooms. Better rooms. With people you actually want to see again.

### 3. Why "Majlis" and why ".Global"?

**Majlis** – because the region already has a natural format for serious, relationship-based discussion:

- A small, trusted room
- People who matter to each other
- Real conversations, not performances

Majlis.Global applies this logic to founders and executives: curated, cross-sector, high-trust rooms instead of noisy events.

.Global – because many GCC founders and executives operate across:

- GCC and wider MENA
- Europe, Asia, and Africa
- Global capital and talent flows

The "Majlis" stays local in culture and trust but connects to **global relationships and opportunities**.



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#### 4. Who is it for?

Majlis. Global is designed primarily for:

### Founders/operators

- Running startups, scale-ups, or operating businesses in the GCC
- o Responsible for growth, partnerships, P&L, or major strategic decisions

#### Senior executives/asset owners

- o C-level, partners, heads of business units, family business leaders
- Open to structured rooms with founders/operators (not pitch-fests)

# Selective connectors/experts

- o Individuals at important intersections (ecosystem, capital, specialist advisory)
- Invited only where they clearly add value and understand room dynamics

#### It is not for:

- People looking for a room to pitch everyone
- Pure service sellers treating the Circle as a "lead list"
- Idea-stage founders with no operational track record
- Junior/mid-level profiles with no decision authority

### 5. How a Majlis Circle works

The core unit is the Majlis Circle:

- 8–12 people in the room
- **2–2.5 hours**, in person
- A curated mix of founders, executives, and selected connectors across sectors

#### Standard flow:

#### 1. Apply / Explore fit

- o Short conversation to understand your focus, challenges, and how you can add value.
- Selection based on clear criteria (role, relevance, behaviour).

#### 2. Curate the Circle

- o Build a room of 8–12 people with complementary focus areas and sectors.
- No pay-to-enter speaking slots, no random fillers.

### 3. Meet in a structured Majlis Session

- Framing: purpose, rules, expectations
- o Structured introductions: who you are, 6-12 month focus, where you add value
- Deep-dive: 1–2 real challenges or opportunities from the room
- o Curated matching: explicit "A should talk to B about X" with double opt-in



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Commitments: each person leaves with a small number of serious next steps

### 4. Follow up and track outcomes (60-90 days)

- o Introductions are sent and logged.
- o Check-ins around ~30 and ~60–90 days.
- Outcomes are recorded at a high level:
  - Second meetings
  - Pilots / POCs
  - Partnerships or commercial agreements
  - Advisory roles / key hires

The goal is compounding, long-term relationships, not a one-off "nice event".

### 6. The Majlis Code

A simple code governs every Circle:

- Trust before exposure no one is introduced without consent and context.
- Curate the room, not the crowd quality and alignment matter more than volume.
- Outcomes over optics we care about second meetings, pilots, and partnerships, not selfies.
- Respect the room confidentiality, listening, no aggressive selling.
- Contribute before you extract come prepared to give as well as receive.

### 7. Business model and stage

# **Business model (direction of travel):**

Over time, Majlis.Global will be funded by:

- Membership fees from founders and executives who want ongoing access to:
  - Curated Circles
  - o A defined number of high-quality sessions per year
  - Structured introductions and follow-up
- Selective sponsor/partner support for specific cycles, with clear boundaries:
  - No pay-to-pitch slots
  - No sponsor override of curation
  - Simple, honest reporting on outcomes (intros, second meetings, pilots, etc.)

### **Current stage: Founding Circle phase**

- We are in the **Founding Circle phase**, starting in **Dubai**.
- The first Circle(s) are treated as pilots and are not monetised.
- The focus now is to:



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- Prove that small, curated Majlis Circles can consistently generate serious second meetings, pilots, and partnerships over 60–90 days.
- o Refine the format and governance with the first cohort.
- o Then expand to other cities (e.g. Riyadh, Abu Dhabi) and sectors based on evidence.

### 8. Status and next step

Majlis. Global is currently:

- Speaking with founders and senior executives who recognise the problem of highvolume, low-quality networking
- Curating the Founding Circle in Dubai as the first "Day 0" room
- Preparing to measure and share outcomes from that Circle (anonymised where required)

If you want to explore fit with the first Circles:

- Visit www.majlis.global to join the waitlist, or
- Reach out directly to discuss whether the Dubai Founding Circle (or a later city) is the right match for you.